

Banconomics® REPORT

Wisconsin Bancor	nomics Bench	marks		
Wisconsin FDIC Insured Banks Less Than \$5B	3/31/13 \$ in 000's	3/31/12 \$ in 000's	Change from One Year Ago	
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)	%	
Number of Banks	263	270	-2.6%	1
Number of Employees	18,238	18,431	-1.0%	1
Total Assets	\$74,139,622	\$75,127,351	-1.3%	1
Total Deposits	\$60,597,264	\$61,259,638	-1.1%	1
Net Loans & Leases	\$49,598,612	\$50,735,687	-2.2%	1
Net interest income	\$621,139	\$647,507	-4.1%	4
Total noninterest income	\$293,023	\$281,933	3.9%	1
Net Income (Year-to-date)	\$200,569	\$151,368	32.5%	1
Wisconsin Banking Performance Ratios (Year to Date)	%	%	%	
Profitable Banks	95.06	91.11%	4.3%	1
Banks with Earnings Gains	49.05	68.52%	-28.4%	4
Net Interest Margin	3.63	3.76%	-3.5%	4
Noncurrent loans to loans	2.57	3.63%	-29.2%	4
Net charge-offs to loans	0.52	0.90%	-42.2%	4
Loss allowance to loans	2.16	2.32%	-6.9%	1
Net loans and leases to deposits	81.85	82.82%	-1.2%	1
Return on Assets	1.07	0.80%	33.8%	1
Return on Equity	9.24	7.36%	25.5%	1
Equity Capital to assets	11.78	11.12%	5.9%	1
Wisconsin Banconomi	cs Lending Be	enchmarks		
Wisconsin FDIC Insured Banks Less Than \$5B	3/31/13 \$ in 000's	3/31/12 \$ in 000's	Change from One Year Ago	
Wisconsin Lending Indicators	Total (Sum)	Total (Sum)	%	
Net Loans & Leases	\$49,598,612	\$50,735,687	-2.2%	1
All real estate loans	\$38,844,892	\$40,282,664	-3.6%	1
Construction and land development	\$2,567,228	\$2,900,117	-11.5%	1
Commercial real estate	\$14,943,927	\$15,353,479	-2.7%	1
1–4 family residential	\$15,606,938	\$16,464,483	-5.2%	1
Farm loans	\$2,624,535	\$2,576,637	1.9%	1
Commercial & industrial loans	\$6,411,394	\$6,160,949	4.1%	1
Loans to individuals	\$1,909,977	\$2,051,619	-6.9%	4
Credit cards	\$433,060	\$461,997	-6.3%	1
Small business loans of \$1M or less	\$6,684,286	\$6,982,408	-4.3%	1