

Banconomics REPORT

Wisconsin Commercial & Savings Banks Less Than \$1B						
CHANGE FROM PRIOR YEAR	2010 (as of 6/30/10) \$ in 000's	2009 (as of 6/30/09) \$ in 000's	Difference	%Chg	Trend	
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)				
Number of Banks	268	270	-2	-0.7%	V	
Number of Employees	12,763	13,245	-482	-3.6%	•	
Total Assets	\$56,698,435	\$55,927,094	\$771,341	1.4%		
Total Deposits	\$46,962,087	\$45,420,029	\$1,542,058	3.4%		
Net Loans & Leases	\$40,533,508	\$41,378,464	-\$844,956	-2.0%	•	
Net Income (Year-to-date)	\$134,806	\$145,260	-\$10,454	-7.2%	•	
Wisconsin Banking Performance Ratios (YTD Avg)	%	%	Difference	%		
Profitable Banks	82.84	82.22	0.62	0.8%	A	
Banks with Earnings Gains	57.46	37.04	20.42	55.1%		
Net Interest Margin	3.67	3.45	0.22	6.4%		
Noncurrent Loans to Loans	3.29	3.04	0.25	8.2%		
Net Charge-offs to Loans	0.85	0.60	0.25	41.7%		
Return on Assets	0.47	0.52	-0.05	-9.6%	•	
Return on Equity	4.62	5.06	-0.44	-8.7%	•	
Equity Capital to Assets	10.41	10.41	0.00	0.0%	•	

Wisconsin Commercial & Savings Banks Greater Than \$1B

CHANGE FROM PRIOR YEAR	2010 (as of 6/30/10) \$ in 000's	2009 (as of 6/30/09) \$ in 000's	Difference	%Chg	Trend
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)			
Number of Banks	12	12	0	0.0%	•
Number of Employees	17,256	17,420	-164	-0.9%	•
Total Assets	\$93,144,763	\$101,479,578	-\$8,334,815	-8.2%	▼
Total Deposits	\$69,363,016	\$70,666,682	-\$1,303,666	-1.8%	\blacksquare
Net Loans & Leases	\$64,576,421	\$75,351,166	-\$10,774,745	-14.3%	▼
Net Income (Year-to-date)	-\$245,783	-\$320,651	\$74,868	23.3%	A
1111 1 D 11 D 4 D 11 (1/10D 1)	• /				
Wisconsin Banking Performance Ratios (YTD Avg)	%	%	Difference	%	
Profitable Banks	58.33	58.33	0.00	0.0%	•
					•
Profitable Banks	58.33	58.33	0.00	0.0%	•
Profitable Banks Banks with Earnings Gains	58.33 41.67	58.33 16.67	0.00 25.00	0.0% 150.0%	• A
Profitable Banks Banks with Earnings Gains Net Interest Margin	58.33 41.67 3.43	58.33 16.67 3.19	0.00 25.00 0.24	0.0% 150.0% 7.5%	• A A A
Profitable Banks Banks with Earnings Gains Net Interest Margin Noncurrent Loans to Loans	58.33 41.67 3.43 5.38	58.33 16.67 3.19 4.76	0.00 25.00 0.24 0.62	0.0% 150.0% 7.5% 13.0%	• A A A A
Profitable Banks Banks with Earnings Gains Net Interest Margin Noncurrent Loans to Loans Net Charge-offs to Loans	58.33 41.67 3.43 5.38 3.36	58.33 16.67 3.19 4.76 3.00	0.00 25.00 0.24 0.62 0.36	0.0% 150.0% 7.5% 13.0% 12.0%	• A A A A



Equity Capital to Assets

Banconomics REPORT

Wisconsin Banconomics Benchmarks						
CHANGE FROM PRIOR YEAR	2010 (as of 6/30/10) \$ in 000's	2009 (as of 6/30/09) \$ in 000's	Difference	%Chg	Trend	
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)				
Number of Banks	280	282	-2	-0.7%	▼	
Number of Employees	30,019	30,665	-646	-2.1%	\blacksquare	
Total Assets	\$149,843,198	\$157,406,672	-\$7,563,474	-4.8%	▼	
Total Deposits	\$116,325,103	\$116,086,711	\$238,392	0.2%		
Net Loans and Leases	\$105,109,929	\$116,729,630	-\$11,619,701	-10.0%	\blacksquare	
Net Income (year-to-date)	-\$110,977	-\$175,391	\$64,414	36.7%		
Wisconsin Banking Performance Ratios (YTD Avg)	%	%	Difference	%		
Profitable Banks	81.79	81.21	0.58	0.7%	A	
Banks with Earnings Gains	56.79	36.17	20.62	57.0%		
Net Interest Margin	3.52	3.28	0.24	7.3%	A	
Noncurrent Loans to Loans	4.58	4.15	0.43	10.4%		
Net Charge-offs to Loans	2.42	2.17	0.25	11.5%	A	
Return on Assets	-0.15	-0.22	0.07	31.8%		
Return on Equity	-1.43	-2.33	0.90	38.6%		
Equity Capital to Assets	10.44	9.76	0.68	7.0%		
Nationa	ıl Banconon	nics Benchmo	arks			
CHANGE FROM PRIOR YEAR	2010 (as of 6/30/10) \$ in 000's	2009 (as of 6/30/09) \$ in 000's	Difference	%Chg	Trend	
National Banking Indicators	Total (Sum)	Total (Sum)				
Number of Banks	7830	8195	-365	-4.5%	▼	
Number of Employees	2,033,662	2,093,066	-59,404	-2.8%	\blacksquare	
Total Assets	\$13,220,551,231	\$13,300,007,302	-\$79,456,071	-0.6%	•	
Total Deposits	\$9,140,980,378	\$9,021,145,833	\$119,834,545	1.3%		
Net Loans and Leases	\$7,144,055,187	\$7,414,101,820	-\$270,046,633	-3.6%	▼	
Net Income (year-to-date)	\$40,080,054	\$2,022,268	\$38,057,786	1881.9%		
National Banking Performance Ratios (YTD Avg)	%	%	Difference	%		
Profitable Banks	79.68	72.30	7.38	10.2%	A	
Banks with Earnings Gains	61.07	34.57	26.50	76.7%		
Net Interest Margin	3.81	3.43	0.38	11.1%	A	
Noncurrent Loans to Loans	5.22	4.35	0.87	20.0%		
Net Charge-offs to Loans	2.74	2.25	0.49	21.8%		
Return on Assets	0.61	0.03	0.58	1933.3%		
Return on Equity	5.48	0.30	5.18	1726.7%	A	

10.55

0.70

6.6%

11.25