

Banconomics® REPORT

Wisconsin Banco	nomics Bench	nmarks		
Wisconsin FDIC Insured Banks Less Than \$1B	6/30/12 \$ in 000's	6/30/11 \$ in 000's	Change from One Year Ago	
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)	%	
Number of Banks	260	260	0.0%	-
Number of Employees	12,471	12,473	0.0%	-
Total Assets	\$55,535,692	\$54,660,256	1.6%	•
Total Deposits	\$46,359,002	\$45,582,794	1.7%	•
Net Loans & Leases	\$37,588,774	\$37,961,782	-1.0%	
Net interest income	\$963,074	\$953,869	1.0%	1
Total noninterest income	\$334,583	\$300,181	11.5%	•
Net Income (Year-to-date)	\$244,614	\$198,245	23.4%	•
Wisconsin Banking Performance Ratios (Year to Date)	%	%	%	
Profitable Banks	93.08	88.08	5.7%	1
Banks with Earnings Gains	71.92	61.54	16.9%	•
Net Interest Margin	3.77	3.78	-0.3%	
Noncurrent loans to loans	2.72	3.01	-9.6%	
Net charge-offs to loans	0.65	0.83	-21.7%	
Loss allowance to loans	2.01	1.94	3.6%	•
Net loans and leases to deposits	81.08	83.28	-2.6%	
Return on Assets	0.88	0.72	22.2%	1
Return on Equity	7.75	6.71	15.5%	1
Equity Capital to assets	11.51	11.00	4.6%	1
Wisconsin Banconom	ics Lending E	Benchmarks		
Wisconsin FDIC Insured Banks Less Than \$1B	6/30/12 \$ in 000's	6/30/11 \$ in 000's	Change from One Year Ago	
Wisconsin Lending Indicators	Total (Sum)	Total (Sum)	%	
Net Loans & Leases	\$37,588,774	\$37,961,782	-1.0%	
All real estate loans	\$30,038,107	\$30,422,465	-1.3%	
Construction and land development	\$2,044,966	\$2,421,965	-15.6%	
Commercial real estate	\$12,730,698	\$12,854,535	-1.0%	
1-4 family residential	\$11,266,119	\$11,340,798	-0.7%	
Farm loans	\$1,103,713	\$1,057,038	4.4%	•
Commercial & industrial loans	\$5,379,271	\$5,387,281	-0.1%	
Loans to individuals	\$1,087,704	\$1,124,349	-3.3%	
Credit cards	\$63,420	\$64,392	-1.5%	
Small business loans of \$1M or less	\$5,950,099	\$6,365,072	-6.5%	