

Banconomics REPORT

Wisconsin Commercial & Savings Banks Less Than \$1B					
CHANGE FROM PRIOR YEAR	2010 (as of 9/30/10) \$ in 000's	2009 (as of 9/30/09) \$ in 000's	Difference	%Chg	Trend
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)			
Number of Banks	266	271	-5	-1.8%	▼
Number of Employees	12,440	13,240	-800	-6.0%	•
Total Assets	\$55,441,269	\$57,433,058	-\$1,991,789	-3.5%	•
Total Deposits	\$45,937,344	\$46,857,922	-\$920,578	-2.0%	•
Net Loans & Leases	\$39,332,436	\$41,961,315	-\$2,628,879	-6.3%	•
Net Income (Year-to-date)	\$170,163	\$150,011	\$20,152	13.4%	
Wisconsin Banking Performance Ratios (YTD Avg)	%	%	Difference	%	
Profitable Banks	81.58	77.86	3.72	4.8%	A
Banks with Earnings Gains	60.90	35.06	25.84	73.7%	
Net Interest Margin	3.70	3.47	0.23	6.6%	
Noncurrent Loans to Loans	3.34	3.28	0.06	1.8%	
Net Charge-offs to Loans	0.95	0.91	0.04	4.4%	
Return on Assets	0.44	0.35	0.09	25.7%	
Return on Equity	4.25	3.44	0.81	23.5%	A
Equity Capital to Assets	10.61	10.41	0.20	1.9%	

Wiscopsin (COMORONO	O. Cavinada	Banks Greater	Thomas CID
WISCOINSIN		a solvinos	bonks Gleolei	
			DOI 11/4 DI DOI 101	III WIII Y I D

CHANGE FROM PRIOR YEAR	2010 (as of 9/30/10) \$ in 000's	2009 (as of 9/30/09) \$ in 000's	Difference	%Chg	Trend
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)			
Number of Banks	13	11	2	18.2%	A
Number of Employees	17,640	16,963	677	4.0%	
Total Assets	\$96,556,238	\$97,271,658	-\$715,420	-0.7%	•
Total Deposits	\$72,973,940	\$69,254,634	\$3,719,306	5.4%	
Net Loans & Leases	\$66,509,304	\$71,107,939	-\$4,598,635	-6.5%	▼
Net Income (Year-to-date)	-\$446,523	-\$695,694	\$249,171	35.8%	A
Wisconsin Banking Performance Ratios (YTD Avg)	%	%	Difference	%	
Profitable Banks	61.54	63.64	-2.10	-3.3%	▼
Profitable Banks Banks with Earnings Gains	61.54 46.15	63.64 27.27	-2.10 18.88	-3.3% 69.2%	▼
					V
Banks with Earnings Gains	46.15	27.27	18.88	69.2%	V A V
Banks with Earnings Gains Net Interest Margin	46.15 3.41	27.27 3.20	18.88 0.21	69.2% 6.6%	V A V A
Banks with Earnings Gains Net Interest Margin Noncurrent Loans to Loans	46.15 3.41 4.75	27.27 3.20 5.32	18.88 0.21 -0.57	69.2% 6.6% -10.7%	V A V A A
Banks with Earnings Gains Net Interest Margin Noncurrent Loans to Loans Net Charge-offs to Loans	46.15 3.41 4.75 3.69	27.27 3.20 5.32 3.20	18.88 0.21 -0.57 0.49	69.2% 6.6% -10.7% 15.3%	Y A Y A A A



Banconomics REPORT

of Wisconsin	_						
Wisconsin Banconomics Benchmarks							
CHANGE FROM PRIOR YEAR	2010 (as of 9/30/10) \$ in 000's	2009 (as of 9/30/09) \$ in 000's	Difference	%Chg	Trend		
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)					
Number of Banks	279	282	-3	-1.1%	▼		
Number of Employees	30,080	30,203	-123	-0.4%	•		
Total Assets	\$151,997,507	\$154,704,716	-\$2,707,209	-1.7%	•		
Total Deposits	\$118,911,284	\$116,112,556	\$2,798,728	2.4%			
Net Loans and Leases	\$105,841,740	\$113,069,254	-\$7,227,514	-6.4%	•		
Net Income (year-to-date)	-\$196,337	-\$455,604	\$259,267	56.9%			
Wisconsin Banking Performance Ratios (YTD Avg)	%	%	Difference	%			
Profitable Banks	80.65	77.30	3.35	4.3%			
Banks with Earnings Gains	60.22	34.75	25.47	73.3%			
Net Interest Margin	3.51	3.30	0.21	6.4%			
Noncurrent Loans to Loans	4.23	4.57	-0.34	-7.4%	•		
Net Charge-offs to Loans	2.70	2.38	0.32	13.4%			
Return on Assets	-0.17	-0.39	0.22	56.4%			
Return on Equity	-1.58	-4.02	2.44	60.7%			
Equity Capital to Assets	11.06	9.97	1.09	10.9%	A		
National Banconomics Benchmarks							
CHANGE FROM PRIOR YEAR	2010 (as of 9/30/10)	2009 (as of 9/30/09)	Difference	%Cha	Trend		

National Banconomics Benchmarks						
CHANGE FROM PRIOR YEAR	2010 (as of 9/30/10) \$ in 000's	2009 (as of 9/30/09) \$ in 000's	Difference	%Chg	Trend	
National Banking Indicators	Total (Sum)	Total (Sum)				
Number of Banks	7760	8099	-339	-4.2%	•	
Number of Employees	2,042,030	2,069,470	-27,440	-1.3%	\blacksquare	
Total Assets	\$13,383,290,708	\$13,246,470,848	\$136,819,860	1.0%	A	
Total Deposits	\$9,273,623,093	\$9,101,075,786	\$172,547,307	1.9%		
Net Loans and Leases	\$7,147,372,875	\$7,194,467,184	-\$47,094,309	-0.7%	•	
Net Income (year-to-date)	\$55,223,262	\$8,712,241	\$46,511,021	533.9%		
National Banking Performance Ratios (YTD Avg)	%	%	Difference	%		
Profitable Banks	79.56	71.26	8.30	11.6%	A	
Banks with Earnings Gains	64.16	37.17	26.99	72.6%		
Net Interest Margin	3.78	3.45	0.33	9.6%	A	
Noncurrent Loans to Loans	5.12	4.96	0.16	3.2%		
Net Charge-offs to Loans	2.59	2.38	0.21	8.8%	A	
Return on Assets	0.56	0.09	0.47	522.2%		
Return on Equity	5.00	0.84	4.16	495.2%	A	
Equity Capital to Assets	11.25	10.89	0.36	3.3%		