

## Banconomics® REPORT

Wisconsin Bancor	nomics Bench	marks		
Wisconsin FDIC Insured Banks Less Than \$1B	9/30/12 \$ in 000's	9/30/11 \$ in 000's	Change from One Year Ago	
Wisconsin Banking Indicators	Total (Sum)	Total (Sum)	%	
Number of Banks	258	260	-0.8%	1
Number of Employees	12,529	12,412	0.9%	1
Total Assets	\$55,720,653	\$55,229,274	0.9%	1
Total Deposits	\$46,438,005	\$45,988,537	1.0%	1
Net Loans & Leases	\$37,356,484	\$37,805,290	-1.2%	-
Net interest income	\$1,446,328	\$1,441,780	0.3%	1
Total noninterest income	\$517,241	\$447,817	15.5%	1
Net Income (Year-to-date)	\$376,973	\$307,581	22.6%	1
Wisconsin Banking Performance Ratios (Year to Date)	%	%	%	
Profitable Banks	91.47	88.08%	3.8%	1
Banks with Earnings Gains	69.77	61.15%	14.1%	1
Net Interest Margin	3.77	3.80%	-0.8%	4
Noncurrent loans to loans	2.57	3.08%	-16.6%	4
Net charge-offs to loans	0.67	0.85%	-21.2%	1
Loss allowance to loans	2.02	1.93%	4.7%	1
Net loans and leases to deposits	80.44	82.21%	-2.2%	4
Return on Assets	0.90	0.74%	21.6%	1
Return on Equity	7.91	6.85%	15.5%	1
Equity Capital to assets	11.70	11.21%	4.4%	1
Wisconsin Banconomi	cs Lending Be	enchmarks		
Wisconsin FDIC Insured Banks Less Than \$1B	9/30/12 \$ in 000's	9/30/11 \$ in 000's	Change from One Year Ago	
Wisconsin Lending Indicators	Total (Sum)	Total (Sum)	%	
Net Loans & Leases	\$37,356,484	\$37,805,290	-1.2%	1
All real estate loans	\$29,829,211	\$30,347,391	-1.7%	1
Construction and land development	\$2,014,547	\$2,301,353	-12.5%	4
Commercial real estate	\$12,585,098	\$12,767,929	-1.4%	1
1–4 family residential	\$11,185,012	\$11,407,985	-2.0%	4
Farm loans	\$1,167,008	\$1,073,658	8.7%	1
Commercial & industrial loans	\$5,301,359	\$5,282,306	0.4%	1
Loans to individuals	\$1,085,535	\$1,119,868	-3.1%	1
Credit cards	\$63,216	\$64,749	-2.4%	4
Small business loans of \$1M or less	\$5,979,061	\$6,183,399	-3.3%	1